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2021 WESTERN PROGRESS REPORT

9825



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VISION

To be the premier source of information and innovative solutions for dairy farmers and industry partners.

MISSION

To be the leading provider of herd management solutions and knowledge to support the development of a prosperous and sustainable Canadian dairy industry.



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LACTANET PRIVACY POLICY SUMMARY

The information collected by Lactanet, voluntarily provided by producers through the use of services, is available to customers in paper and electronic forms. Access to information by advisors and/or any other parties via mail, email, website, or otherwise, requires explicit customer consent.

Lactanet customers acknowledge that Lactanet may collect their personal information, including, but not limited to name, address, phone number and unique animal identification numbers when they use Lactanet services. By providing us with any personal information, customers consent to the sharing of information with the responsible administrator for dairy traceability for the purposes of regulatory and/or voluntary reporting.

Further, herds enrolled on Lactanet services may have information published for awards and recognition purposes with annual summaries and yearend publications. Additionally, selected information from all customers will be provided for the calculation of genetic indexes and sire proofs. Where applicable, information is provided to various breed associations for recognition and breed improvement programs.

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Note: This is a summary of the Lactanet Privacy Policy. For the complete statement, please visit lactanet.ca.



We take the guess-work out of your daily herd management decisions.

INSPIRED

The collection and analysis of dairy production data is fundamental to improving on-farm profitability.

Lactanet offers convenient, flexible, non-invasive, and affordable milk testing options. Contact us to talk about the best program for your farm.

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- ✓ Performance & Rumenomics
- ✓ SCC & Udder Health
- ✓ Selective Dry Cow Practice
- Animal Health & Disease
- ✓ Herd Value & Sustainability

RESULTS

✓ Genetics & Reproduction

BY





A WORD FROM OUR CEO Transformation & Evolution

As we enter our fourth year of the Lactanet partnership, it is a pivotal time where all departments and the Board of Directors are involved in strategic planning and identifying the business objectives for our next stage of development. The pace of change, technology, and adapting to uncertainty continues to influence a lengthy list of goals and deliverables.

Lactanet is more than milk recording and while we continue to offer proven, reliable solutions that simply solve challenges for our customers every day, we will also build on advanced solutions to show dairy farmers what's possible. As farms continue to be fewer, larger and more technically advanced, we will evolve and offer a range of options that support all profit models and milking systems to help make your dairy operation better.

Despite two years of a pandemic that kept us on our toes, we have many accomplishments to share in the pages ahead. The introduction and expansion of new products and services gained attention, such as our Selective Dry Cow Therapy report and Feed Efficiency evaluations. We also made enhancements to our software and mobile apps, an improved gateway to access reports via MySite, a new Dynamic Herd Dashboard, and the evolution of our partnership with one unified website.

February 22, 2022, was an iconic celebration in our industry as we recognized the very best herds in the country — all possible with our Herd Performance Index (HPI) that represents six key areas that drive today's dairy farms. If you haven't yet reviewed our list of the

top 1% of some of the finest herds in the country, be sure to visit our website.

A major initiative for the year ahead is to rewrite the rules for production records and their publication. As we adapt to the changes in on-farm technologies, we will work with industry partners to integrate sensor data into records and present the information in a new format.

Collaborations remain important to fulfill our mission in the longer term as alliances extend our reach and improve the speed of what we can offer. With this approach, products, services and tools often become more affordable. We will continue to challenge and identify areas where we can innovate to create better value to meet the needs of Canadian dairy farmers.

I would like to acknowledge the dedication and commitment of our team as they continued to provide services throughout the pandemic. Their efforts are complemented by the leadership of our Chair, Barbara Paquet and the entire Lactanet Board of Directors. They challenge us to be better and are committed to planning for a successful future.

Enjoy our 2021 Progress Report!

Sincerely,

Neil Petreny

Neil Petreny CEO, Lactanet Canada

LACTANET VALUES











INNOVATION EN

A WORD FROM OUR CHAIR Communication & Connection



Each year, Lactanet releases four publications that report the performance of dairy herds and our industry. As dairy producers, we all look forward to the Progress Reports that are customized with data relevant to each of us in our respective regions across Canada: West, Ontario, Québec, and Atlantic.

Whether it be through our website, a training workshop, social media, this flagship publication, or by talking to Lactanet staff, as a dairy farmer led organization, we understand the importance of communicating and connecting with the dairy community. Lactanet has many touchpoints with producers but there are a few that I would like to reference.

The first is Lactanet's Best Managed Dairy Herds event, where we gather virtually in February to reveal Canada's best 25 performing herds, as well as top herds by province, reflected by Lactanet's Herd Performance Index. On behalf of the Board of Directors, I would like to congratulate the producers and their teams that demonstrate the discipline, determination, and passion that lead to these exceptional results. If you missed the event, it's not too late to watch the video recordings on our YouTube channel that have reached over 4,000 views in both English and French.

Secondly, in 2021 Lactanet championed a national Resolutions process by developing an on-line platform that accepts resolution submissions and feedback from dairy producers to shape and support the future of our industry. We were pleased with the participation in our first year as we considered 28 resolutions, experienced amazing engagement in the chat forum, and received more than 1,100 votes. The next round of resolutions for 2022 are currently underway and I invite all dairy producers to visit the website and learn about the process at lactanetresolutions.ca.

Thirdly, by expanding Lactanet's on-line training program in 2021/22, we were able to share knowhow from our Center of Expertise and connect with dairy producers across the country. From topics such as optimizing milk fat tests, forage yields, robot feed margins, and the new Sustainability Index, there have been over 1,800 registrations to webinars and virtual workshops. By strengthening the hearts and minds of dairy farmers, we can aim for a more profitable business.

At home, it's been 16 months since our farm converted to robotic milking. Our operation has evolved along with the resources we rely on, but our trust in the data and lab services from Lactanet remains. By combining technologies, we have developed a new approach to herd management and tend to spend less time on traditional tasks. Our family is also conscious of today's definition of sustainability and how it goes beyond the environment, and includes animal care, manure management, working conditions, human wellness, workforce shifts, and efficient business models.

Lastly, in early 2021 the Lactanet Board appointed Frido Hamoen as an external Director to the Board. As a resident of The Netherlands, Frido's management and leadership expertise in dairy and animal science, genetics, data management, product innovation and marketing, will provide a strong international perspective.

While we cannot control COVID and its impact on our connection with each other, we can control the information and services we offer to our customers. If you are spending too much time assessing your herd, registering your cows, or complying with proAction[®] traceability requirements, take a moment to chat with our knowledgeable field staff about the options we can provide at Lactanet. Let us make things easier for you.

Sincerely,

Barbara Paquet

Barbara Paquet Chair, Lactanet Canada Producer from Saint-Côme-Linière, QC





Serving 8,000+

Canadian dairy farmers from coast to coast

4.5 million

milk samples collected and analyzed from 70,000 herd visits

We help dairy producers meet today's challenges with simple, convenient and affordable solutions that work.

Lactanet plays an important role in driving sustainable agriculture.



22,000+ hours of advisory services* *Québec & Atlantic data

120,000+ cows test in robot herds

We can achieve great things when technologies and data are used in combination with one another.

96,000+ GestaLab milk pregnancy samples tested

100,000+ electronic animal

registrations submitted for customers

19,000+ Mastitis4 tests conducted*

*Western Canada & Ontario data

of farms on test

use PROFILab*

industry resolutions submitted by licenced dairy producers

1.100+ votes casted

17,000+ cows use eDHI

of customers subscribe to the

%

of herds are

enrolled on MUN

Lactanet mobile app

herd management software provider in Canada

of herds are enrolled

on KetoLab



Western Canada & Ontario are managed with DairyComp

Source: Lactanet Canada 2021

1,000+ participants attended Lactanet's Master Your Feed Margin webinar

WESTERN PROGRESS REPORT 5

Top Producers Share Progressive Practices

By Steve Adam, agr., Expert in Dairy Production, Comfort and Welfare, Lactanet Canada & Catherine Larivée Bazinet, agr., Knowledge Transfer Advisor, Lactanet Canada

Between April 2020 and January 2021, over 2,000 dairy farmers in Québec participated in two surveys on cow and calf management, and housing. The data collected highlighted the need to emphasize progressive practices for a more sustainable and profitable business.

Progressive Practices for Calf Feeding

When we talk about calf rearing, we cannot ignore the importance of the environment and of colostrum. In fact, what emerged from the surveys as progressive practices is to:

- Test the quality of the colostrum;
- Give the calf its first meal of colostrum within at least one hour after birth;
- Administer at least four liters or more of colostrum to the calf at its first feeding;
- Have an area for calves that is dry, clean, comfortable and soft, with a thick bedding.

Providing an excellent start and managing thermal stress in calves is a key practice — be it from cold or heat.

Progressive Practices for a Better Transition

The response from top-performing producers indicated that they strived for next-level transition practices for dry cows, close-up dry cows, and calving pens, such as:

- Adding a feeder liner;
- Adding a secondary source of ventilation;
- Providing deep bedding.

Although some of these practices require a little investment, they all improve the comfort of your herd, which translates into happier productive cows that meet the expectations of their owners. Essentially, having a trouble-free herd contributes to a rewarding work environment.

Progressive Practices to Reduce the Removal of Animals from the Herd

According to Lactanet's 2020 data, the most important causes of involuntary culling are reproductive problems, mastitis, high somatic cell count (SCC), feet and leg problems, as well as accidents and injuries. Therefore, it's not surprising that feedback from the survey reflected the following progressive practices to reduce the removal of animals in the herd:

- Trim hooves three or more times per year;
- Incorporate a foot bath into hoof health management;
- Run the alley scraper continuously.

Animal Comfort and Welfare Always Pays Off

Surveys, data collection and analysis provide you with the information you need to compare your typical management practice with progressive methods that have been successful for others. Collectively, this leads to a trajectory of improvement for the entire Canadian dairy industry.

Remember, sustainability is a set of factors that make a business viable and profitable over the long term. And it's most satisfying when best animal management practices can improve farming life for you and your family.







The surveys for the Portrait of Quebec Dairy Farms in Terms of Management and Housing project is funded under the Canada-Quebec Agreement for the Implementation of the Canadian Agricultural Partnership. Together, the federal and Quebec governments have invested \$293 million over a five-year period from 2018 to 2023. This agreement supports strategic initiatives that will help Canada's agriculture sectors grow, innovate, and prosper.

Sustainability: A Genetics Perspective

By Dr. Filippo Miglior, Senior Advisor, Genetic Strategic Initiatives, Lactanet Canada

As leaders in the global dairy sector, we are proud to offer Lactanet customers with innovative genetics products. Our genetics team provides evaluations for over 100 traits and indexes with a breeding objective that focuses on improving all aspects of the dairy animal. This includes production, conformation, longevity, mobility, disease resistance, fertility and milkability. In 2021, Feed Efficiency was introduced to expand on this objective.

Sustainability and Genetics

Sustainability has a complex definition. It includes increasing the production of a nutritionally dense, human-edible product to meet the pressure of a growing world population, while also reducing emissions, improving on-farm efficiency, meeting societal expectations, and enhancing animal welfare. Profitability of farms and farmer wellness are also important factors.

In an effort to improve sustainability, producers need to find the optimal balance between all of these aspects of their operation. Genetics plays a role in this process by helping Canadian dairy farmers target key areas of improvement for a thriving herd. By assessing the needs of producers, Lactanet identifies opportunities for future genetic improvement where long-term sustainability is the goal.

Feed Efficiency Trait

In 2021, Canadian Holstein breeders began to breed for even more efficient cows by making selection and mating decisions using the

new Feed Efficiency evaluations. Feed typically represents more than half of on-farm production costs and as feed costs rise and climate change comes to the forefront, dairy farmers are under great pressure to produce more milk with fewer resources. The Feed Efficiency evaluation can help producers focus on genetic selection for improved efficiency without affecting production levels, body size or stress during the transition period.

Animal Health and Welfare

Improving the health and welfare of dairy cattle is pivotal to this formula. Our much-anticipated Calf Health evaluations that are currently in beta testing will involve the use of existing farmerrecorded data to improve the well-being of young stock, starting from day one. As we routinely update evaluations for other health and fertility traits, we can further optimize the natural biological function of the animal.

Managing Animals in a Changing Climate

One of our goals for the future is to breed for a more resilient dairy cow. Lactanet's current international research collaboration projects focus on cows that are able to bounce back from stressful events — be it health, reproduction or the environment.

Going forward, Lactanet also plans to introduce tools aimed at reducing the greenhouse gas output of dairy cattle herds. In a world that keeps getting warmer, we will continue to develop new strategies and products that farmers can use to tackle industry challenges.



How to Access an Animal's Feed Efficiency Evaluation

FE REFERENCE

To view the Feed Efficiency (FE) evaluation for an animal in your herd, you must be a current milk-recording client, or have paid for that trait to be visible per animal.

For AI companies that are Lactanet customers, the trait is published for all bulls in their inventory. Therefore, selecting for bulls based on FE is easy, regardless if your herd is enrolled in milk recording.

When looking at an animal's Genetic Evaluation, FE will appear at the top of the Functional Traits list, as shown in the bull evaluation example below: Indicates the numerical score for the trait. Like all indexes, the average is 100. For every 5 points away from 100 that an animal is, they are 1 standard deviation^{*} further away from the breed average.

2 Indicates the visual presentation of the animal's difference from average. Average is the center line, and every line mark is 1 standard deviation. In general, two-thirds of animals fall within 1 standard deviation above or below average and 95% fall within 2 standard deviations from average. Only the most extreme animals in the breed will reach 3 standard deviations from breed average.

 Indicates the raw value of kg reduction in dry matter intake after peak lactation that we expect daughters of this sire to consume, compared to daughters of a breed average sire with a rating of 100.

| Functional | | | | | | | | | | |
|-----------------|---------|-----|-------|---|-----------------|--------------|----------|-----------|----------------|-----|
| 1 | Rating | Rel | | 2 | Difference from | n Breed Aver | age (SD) | Daugh | nter Performan | nce |
| Feed Efficiency | 103 GPA | 50% | Poor | | | | | Efficient | 31.8 kg | 3 |
| Herd Life | 106 GPA | 82% | Short | | | | | Long | 7.1% | |

* Standard Deviation: a measure of how dispersed the data is in relation to the mean. Low standard deviation means data are clustered around the mean, and high standard deviation indicates data are more spread out. (Source: National Library of Medicine)

The Evolution of On-farm Technology

By Mario Séguin, agr., Dairy Production Expert, Lactanet Canada

Lactanet is the number one herd management software supplier in Canada and DairyComp users continue to tell us how much they appreciate its automated capabilities, including the ease of data exchange with their computerized milking system. Producers can manage their entire herd on the DairyComp program and the information is transmitted to the milking system, eliminating the need to re-enter data.

On-farm milking equipment has evolved rapidly over the past 20 years. Many Canadian dairy farms are equipped with milking software that is associated to a robot, a parlour or even to electronic milk meters in tie-stalls. These systems collect a wide range of herd performance parameters on a daily basis, especially with the addition of various electronic sensors.

There are however a good portion of farms that use traditional milking systems with milk meters installed on pipeline, or a milking parlour that is without a computerized system. Regardless of your equipment and management style, Lactanet has evolved alongside new diverse technologies and can accommodate customer preferences and adapt its services to any milking system. In fact, our knowledgeable field representatives have computerized tools and options at their disposal, including the new eDHI service.

Softwares That Facilitate Data Exchange

DairyComp herd management software and Ori-Automate data transfer software can be adapted to a wide range of milking equipment.

For those without DairyComp, Ori-Automate software facilitates data transfer during milk recording on farms equipped with standard milking software. Ori-Automate minimizes errors associated with manual data entry and has herd event validation functionality. Finally, it can return milk recording component values to milking software to support herd management.

eDHI Service

Lactanet's eDHI service is used by a growing number of clients who do not wish to sample milk from cows, while enjoying the multiple benefits of staying on milk recording. Since herd data is collected electronically through secure remote access, the presence of a Lactanet service representative on the farm is not required, thus reducing costs. Two service options are available: sensor eDHI and tank eDHI. The **sensor eDHI** option collects information from robotic systems that have milk component sensors (% fat, % protein, SCC). These component files are used to produce complete milk recording herd management reports. This option also allows individual cow component values to be transferred to DairyComp for detailed analysis.

The **tank eDHI** option uses bulk tank component data to generate herd management reports at milk recording. There is no validated component data, but it counts the milk production of each cow.

There are many other benefits to the eDHI service. By sending herd inventory information to the national eDHI Client Statistics in Canada Number of Herds: 71 Number of Cows: 16,674 Cows per Herd: 235 Source: Lactanet Canada, February 25, 2022

Lactanet database, producers can access genetic improvement tools. This includes the free on-line Compass app, as well as classification. Herd management reports, Herd Performance Index's (HPI), and benchmarking results are generated from this data. Finally, lifetime lactation and total production histories are listed.

Whatever your milking system, Lactanet will continue to innovate and evolve with on-farm technologies, while data is collected, compiled, calculated, and delivered for accurate decision making.

Anton and Sheryl Borst, owners of Halarda Farms in Manitoba, were one of the first herds in Canada to use the eDHI service. Their 1,300+ cow farm is home to 20 milking robots. "The robot component data that is added to DairyComp is very useful to me," says Anton. "I use the production data at milk recording to sell cows to other robotic farms and I get the PRO\$ genetic values that I use for my herd's breeding strategy."



Outlook of the Future: Growing More Perennial Forage Crops

By Jean-Philippe Laroche, agr, M. Sc, Dairy Production Expert, Nutrition and Forages, Lactanet Canada

Canadian dairy producers are fortunate to be able to produce excellent quality forage and with more ease than producers south of the border. One element is our cooler climate, which favors the production of leaves in perennial forage plants. Despite the climate advantage, there has been a decrease in forage acreage over the last 50 years in some Canadian provinces like Ontario, Quebec, and the Maritimes (Figure 1). This phenomenon can be explained by several factors such as the overall decrease in the number of ruminants, the intensification of certain annual crops, as well as the conversion of forage areas to fallow land.

However, we feel the winds of change rising within the industry. More and more voices are being raised for us to maintain (or even increase) the acreage of perennial forage plants in some provinces. There are many reasons for this, such as:

More Forages for the Environment

The environmental benefits of perennial forages are obvious. Not only do they require fewer inputs, but they also protect our soils from erosion, which has a positive effect on the health of watercourse. Perennials have a significant impact on biodiversity in agricultural settings. Moreover, we cannot overlook the ability of these plants to sequester large quantities of atmospheric carbon in the soil - an indispensable asset in the fight against climate change.

It's a sure bet that in the next few years, we won't hear the last of perennial forages to improve the environmental footprint of agriculture.

More Forages to Improve Profitability

In dairy production, forage quality has a considerable impact on feed margins. Better quality forages allow cows to increase their consumption and productivity, while significantly reducing concentrate purchases. To take advantage of these economic benefits, an increase in grassland must be planned for, as cows will consume more forages. Fortunately, the economic benefits of perennial forages extend far beyond

the barn.

It is well known that the presence of grasslands in the rotation allows for a significant improvement in soil health. What is less known is how it pays off for the producer long term! Several studies report that the presence of a perennial forage plant in a rotation increases yields of other field crops. Some researchers even tell us that a minimum of three years

maximize soil health, which would have a positive effect on longterm profitability.



The growing demand for commercial hay also provides other interesting opportunities for producers. It is likely that commercial hay will be looked to more and more as another rotation crop for grain producers in the future.

More Forages for Social Acceptability

As we have seen in recent years, consumer perception of our production methods is increasingly important. On this topic, let's not forget that the production and use of perennial forage plants represent one of our major assets in dairy production. Hay crops have no nutritional value for humans, but the forage plants themselves have a positive impact on the overall environmental footprint of the farm.

More Forages for Sustainable Milk Production

In conclusion, the presence of perennial forage plants in rotations is essential for sustainable dairy production. It's important for the entire forage industry to work in harmony to support this production sector. Lactanet will be part of these conversations and this movement for the greatest benefit of producers.

CANADA 🔺 6% Figure 1: Changes in the area seeded to tame hay in Canada over the past 50 years. (Adapted from Statistics Canada, 2022) BC QC V \wedge ON 98% 30% 46% of sequential grassland is needed in the rotation to 21% 18%

FARM **PROFILE**

Lavender Farms Ltd

Abbotsford, British Columbia Owners: D.R. & Angela Vaandrager



Ranking:

- #12 in British Columbia
- #5 robot in British Columbia

Herd Size: 140 lactating cows

Barn: Free-stall

Milking System: 3 Lely A3 robots

Average Age at 1st Calving: 23.5 months

Calving Interval: 13.6 months

Average SCC: 121

Lactanet Services:

- Milk Recording (Ori-Sampler)
- SCC
- Management Reports

(Based on data from Lactanet 2021 Herd Performance Index)



Lavender Reliable Sidekick & Janessa Vaandrager



The key to success at Lavender Farms lies in consistent, but measured progress. Together with his wife Angela, eldest son Kyle, and full-time employee Robert Waugh, D.R. Vaandrager takes their herd of 140 cows steadily towards their goals. Holding a 2020 Holstein Master Breeder Shield, Lavender Farms proves that balancing type and production is not only possible, but when combined with careful management, is a recipe for success.

Early Selection and Intervention

"We breed for balance overall," says D.R. "We make our living on making milk, but a well-made cow, a properly functional cow – she'll milk." While their mating selections are still based on positive production values for Milk, Fat, and Protein, D.R. places immense value on functional traits linked to overall profitability, like Mammary, Rear Leg – Rear View, and especially Chest Width. Identifying these traits early is important, as replacement heifers are often in excess. "If she's not a good-looking animal at six or eight months old, she's not going to get better," D.R. stresses. "It happens, but you have to take the loss early and move on. You can be the best in the world, but there will always be the worst in your barn, and she's got to go."

Identifying Balance with Metrics

It's not to say that their focus is exclusive to the young stock. Lavender regularly has cows achieve lifetime production records, and understanding the use of metrics has helped. "A balance of type, production traits, BCAs and true Milk Value is important to our success," adds D.R., "and I like BCAs, because you can compare lactation to lactation – what a cow should do. However, BCAs are a tool. You can still have an older cow that's a minus on the herd BCA average, but producing more dollars than a second-calver that's doing pretty well." By understanding each point of evaluation, D.R. can make good decisions for mating and culling alike, tailored to a cow's age and production relative to her peers.

Comparing 'like to like' allows D.R. to tell which animals are doing more with less and which cows may need a bit more help. "Our priority right now is efficiency, especially in overall production," D.R. elaborates. "Especially with feed price, the dry summer, and the November flooding – we simply have to be more efficient wherever we can and that starts with the cows."

Appreciation in the Little Things

Lavender Farms is located in Abbotsford, where catastrophic flooding hit the Sumas Prairie in November 2021. When the floodwaters spilled over, D.R. and his family found themselves on the brink of disaster. "We're in this little pocket," he explains, "and everything half a mile to the east of us was on evacuation order. We're just that little bit higher." Isolated from the other side of the valley by the waters, it took many long days before they could help their community. Working where they could, D.R. and his family were overcome by the scope of the disaster, and how narrowly they had been spared. "None of the pictures really do it justice," says D.R., "when you're in there trying to help it's a very big realisation just how small and powerless we are."

Regardless of why their barn was spared, the Vaandragers are grateful to God and do not take it for granted. "We're very fortunate to be where we are. With everything that's going on, we're just hoping to keep going and to try and improve along the way."



Jos Steegink describes his ideal cow as one who is problem-free and efficient, with a long herd life. While not every cow is built this way, together with his wife Janneke and Janneke's parents, Jan and Johanna Hondebrink, Jos does what he can to help his cows achieve the goals he sets for them, regardless of where they start.

Better Selection, Better Performance

In 2017, genomics became the tool of choice as Adventure Holsteins started genotyping their young stock. "You're starting earlier for selection and with more complete information," Jos explains. "We select for a resilient cow that can hold a long productive life, high milkfat, and better rumps, and I'm seeing a clear improvement since we started genomic selection." Genomics has also helped with fertility, as the pregnancy rate is also an important area of focus for the farm.

The breeding strategy at Adventure Holsteins is to breed the top 30% of animals to high-index sires and the bottom 30% to angus beef. Those in the middle are bred to conventional semen from a mix of top bulls, with 20% being 'proven' and 80% young.

Progressive Dry Cow Practice

Problem-free can mean a lot of things, but for the Adventure Holsteins team a large part of it is udder health. Regular scraping, quality bedding, full-coverage post-dip and a holistic approach has all helped the farm meet their objectives.

"It's infrequent that we have chronic SCC issues," Jos says, "and the more you work, the more you improve." The farm frequently uses the Dry Off and Fresh Monitor report to manage animals, as it's easy to identify the chronic cows test over test and track their progress. Their SCC has improved to a point that Selective Dry Cow Therapy (sDCT) is now a regular practice. "When we started, I expected only a few cows to be eligible," Jos recalls, "but now it's only a handful who aren't. We've been doing sDCT for about four years and it keeps improving."

Using a top-quality teat sealant has also helped, and Jos has found that investing in the right tool can really pay off. Dry-off is fast, easy, and low-stress overall.

These Hooves Are Made for Walking

Jos also tracks the progress of the herd's hoof health regularly. "I really hate to see a lame cow, especially as she walks into the parlour," mentions Jos. "If she's walking even a little off, we take a look at her as soon as we can – I want to help her right away." In addition to a hoof trimmer who visits up to four times a year, the farm has a hoof-trim chute on site, making it easy to bring the cows in for immediate fixes. On trim days, they do maintenance to prevent overgrowth and give a second look to any lingering problems that have needed attention since the last visit. This keeps the herd happy, healthy, and walking confidently year-round.

Tending to the cows is Jos' strength and passion, and thanks to the rest of his family he's able to put his best foot forward. "I'm very fortunate that my father-in-law Jan is here," he adds. "He enjoys and excels in fieldwork and maintenance, so it gives me the opportunity to be in the barn to manage the herd." Splitting the work between all of the family members with a focus on each person's individual strengths makes things efficient for everyone. "We recognize God's providence in everything, as He has blessed us with our skills. This approach makes our farm successful in every way," adds Jos.

FARM **PROFILE**

Adventure Holsteins Ltd.

Rocky Mountain House, Alberta Owners: Jan & Johanna Hondebrink, Jos & Janneke Steegink



Ranking:

- #4 in Alberta
- #23 Free-stall in Canada

Herd Size: 110 lactating cows

Barn: Free-stall

Milking System: Double-10 Parallel Parlour, GM Vertical Lift Milkers

Average Age at 1st Calving: 24.2 months

Calving Interval: 12.9 months

Average SCC: 101

Cows in 3rd Lactation or Higher: 41.2%

Lactanet Services:

- DairyComp
- Milk Recording
- SCC
- Management & Health Reports

(Based on data from Lactanet 2021 Herd Performance Index)



FARM **PROFILE**

Marfay Farms Ltd.

Osler, Saskatchewan Owners: Merlis & Mark Wiebe



Ranking:

- #2 in Saskatchewan
- #15 Free-stall in Western Canada

Herd Size: 550 lactating cows

Barn: Free-stall

Milking System: Double 12 Parallel

Average 305 Milk Value: \$9,426/cow

Average Age at 1st Calving: 23.2 months

Calving Interval: 12.5 months

Lactanet Services:

- DairyComp
- SCC
- KetoLab
- Management Reports
- Lactanet Mobile

(Based on data from Lactanet 2021 Herd Performance Index)



Left to right: Levi Moore, Payton Moore (with baby Camilla), Drake Wiebe, Brailey Wiebe, Pam Wiebe & Mark Wiebe





Bill and Olga Wiebe started Marfay Farms in 1970, milking a humbly-sized herd of 18 cows in a tie-stall. With progressive practices and eyes on the future, today Marfay tends to over 650 cows in a sand-bedded free-stall that is managed by Bill and Olga's sons, Mark and Merlis Wiebe.

Early Progress

As early as 1978, the progressive feeding regime at Marfay included chopped and mixed silage, while the industry standard at that time was to feed whole forages and top-dress concentrates. Eventually, the Wiebes switched to a TMR to drive production further.

After Marfay Farms became a limited company in the early 90s, they invested in a naturallyventilated free-stall barn, and in 1998, Mark and Merlis joined the partnership. The change in barn design allowed the milking herd to grow from 50 to 200 cows, while maintaining overall high productivity.

Comfort was maximized through all seasons and the new facilities optimized labour efficiency for both the herd and family. "We do our very best to manage all aspects of the herds health and environment from the day they're born," Merlis says, "which means gentle handling and taking excellent care of the cows to reduce involuntary turnover, maximize their productive potential, prevent disease, and minimize stress."

Modern Day Tech Tools

From early on, the Wiebes adopted milk recording as a way to measure herd progress and set goals. "We've grown to depend on the data generated by testing," Merlis explains, "we especially use it to evaluate the profitability of the animals, with a focus on our SCC and fat percentage." Over the years, changes in both nutrition and housing had impacted these core areas, and through milk recording Marfay Farms was able to not only track it, but minimize deviation.

Complimenting the farm's milk recording data is their DairyComp software. "It's the universal language for the consultants that we work with," says Merlis, "and exporting data and generating reports for advisors is easy." As an added bonus, the Wiebes use the mobile app to update information cowside, without having to go back to the computer, which has simplified their recordkeeping practices. As they feed, move, and manage their herd, all data is stored in one secure place regardless of its origin.

Managing Cows and People

"Our first barn design should've had a higher focus on cows, rather than people," Merlis remembers, "so when the farm expanded in 2018, the primary focus was on the herd." Along with changes to the nursery, maternity and close-up pens, sand bedding has made a significant improvement to hoof health and longevity. "We still have a way to go to get our herd productivity aligned to our goals," adds Merlis, "but we hope to reach them within the next five years."

Both Merlis and Mark try to lead their team by example. "We commit to clear training, a positive work environment, and making sure our people have the right tools to excel. We're hands-on every day as much as we can be," affirms Merlis, "but our staff also deserves credit for the farm's success."

Marfay is dedicated to the pursuit of excellence for every cow in their large herd of over 650. By placing great value on each and every animal, honing-in on data as a guiding light, and allowing technology to serve their progressive management goals, the farm is destined to have cows that give back and support their business model.



Attention to detail, cow comfort and herd wellness is something that sits very close to the heart of Lange Farms – and has from the very beginning. "My dad would sometimes say, if you don't spoil your cows, you can't spoil your wife," Arnold Lange jokes, though there is truth in the witticism. Arnold bought the farm and its 200 acres of land from his parents in 1998, and has always made a point of keeping the cows clean, well-fed, and content.

Investing in Cow Comfort and Automation

In the early 2010s, the herd hit some turbulence and production fluctuated. "The cows didn't want to come to the parlor, and when they did, they didn't want to stand still," says Arnold. "The herd was stressed. Some days were worse than others. We experienced mastitis, and some cows were not milking at all."

Not knowing the root cause of the issue, the Langes doubled down on comfort, cleanliness and care. Switching from straw to sawdust bedding, putting up fans and misters for summer heat, and installing memory foam rubber top mattresses for easy cleaning all proved to be helpful. Dialing in the herd nutrition also made a difference.

In 2016, the farm invested in one DeLaval robot and added a second in 2019. The robots provided flexibility to better manage chores during the growing season, as the Langes do most of their own fieldwork. With the robots, the cows milked more efficiently, and at a higher production than in the parlour.

Identifying the Stressor

After installing the robots, a prolonged power outage led Arnold to notice something peculiar. With the on-farm generator providing power, rather than the local substations, the cows were milking better. "We noticed a difference in yield immediately," Arnold recalls. The source of the stress dissipated and this change in the herd pointed to stray voltage as a primary culprit. Thereafter, the Langes installed a blocker that redirected stray voltage so long as it was running, and the herd perked up quickly.

Information for Better Decision Making

Lange Farms values a complete picture to support their herd management decisions. To keep track of the details, even with their robot data, they rely on Lactanet's milk recording service. "I use the DHI data for benchmarking and comparing my herd to others," says Arnold. "It also gives me BCAs and clear butterfat since I'm not able to get that information from the robot. I sometimes base my culling decisions on fat, BCA and then milk and somatic cell." Arnold and Jonathan also use the data to mark and celebrate success, making special note of production and health trends as the herd responds to management modifications.

Small Details for Big Success

Arnold and his son Jonathan are diligent with management: herd health checks, overall wellness, and a focus on prevention. Maintaining a closed herd helps alleviate issues with communicable diseases and they schedule regular hoof trimmings.

"I set a high bar," Arnold says of his cows, and of his farm. "I like us to be better because I know we can be. Little things make a big difference." The farm is committed to consistency in all areas, knowing that their herd thrives on routine and good habits – as does their family. "They're very sensitive to even the smallest things," Arnold explains. "I'm meticulous because the cows notice if I'm not."

Lange Farms has demonstrated how investing in cow comfort, health, and modern milking equipment, has contributed to a well-deserved Herd Performance Index score, ranking them number one in Manitoba and the fourth best robotic dairy in all of Western Canada.

FARM **PROFILE**

Lang Farms Ltd.

Dufresne, Manitoba Owners: Arnold, Kim & Jonathan Lange



Ranking:

- #1 in Manitoba
- · #4 Robot in Western Canada
- #12 in Western Canada

Herd Size: 70 lactating cows

Barn: Free-stall

Milking System: 2 DeLaval robots

Average Age at 1st Calving: 23.7 months

Calving Interval: 12.8 months

Average SCC: 102

Lactanet Services:

- Milk Recording (Ori-Sampler)
- Management Reports
- Health Testing

(Based on data from Lactanet 2021 Herd Performance Index)



14 WESTERN PROGRESS REPORT

| (All western Lactanet herds based on herd averages) |
|---|
| anagement Centre Benchmarks |
| 2021 Managei |

| Lactanet | 20 | 2021 Management | lana | gem | ent | Centre | | Benc | Benchmarks | arks | (All wes | tern Lact | anet herd | s based (| (All western Lactanet herds based on herd averages) | verages) |
|---------------------------------|-------|------------------|-------|-------|-------|---------|-------|-------|------------|--------------|----------|-----------|-----------|-----------|---|----------|
| | BRI | BRITISH COLUMBIA | OLUMB | BIA | | ALBERTA | RTA | | SA | SASKATCHEWAN | HEWAI | 7 | | MANITOBA | TOBA | |
| MANAGEMENT CENTRE | 25th | 50th | 75th | 90th | 25th | 50th | 75th | 90th | 25th | 50th | 75th | 90th | 25th | 50th | 75th | 90th |
| Number of Cows | 84 | 131 | 210 | 353 | 66 | 134 | 188 | 309 | 66 | 139 | 207 | 298 | 75 | 107 | 156 | 334 |
| Standard Milk (kgs) | 35.4 | 38.2 | 40.9 | 44.1 | 35.8 | 39.5 | 42.0 | 44.3 | 37.0 | 39.7 | 42.5 | 44.7 | 34.1 | 38,9 | 42.4 | 45.4 |
| Annual Milk Value (\$) | 7,383 | 8,014 | 8,722 | 9,390 | 7,112 | 7,876 | 8,573 | 9,113 | 6,946 | 7,818 | 8,526 | 9,177 | 6,245 | 7,728 | 8,549 | 9,265 |
| Udder Health (Linear Score) | 2.4 | 2.1 | 1.8 | 1.5 | 2.6 | 2.3 | 2.0 | 1.7 | 2.4 | 2.2 | 1.9 | 1.7 | 2.8 | 2.5 | 2.1 | 1.9 |
| Age at 1st Calving (Months) | 25.8 | 24.7 | 23.8 | 23.1 | 26.0 | 24.8 | 23.8 | 23.1 | 25.6 | 24.7 | 23.4 | 23.1 | 27.2 | 25.3 | 24.5 | 23.5 |
| Calving Interval (Months) | 14.4 | 13.7 | 13.2 | 12.9 | 14.0 | 13.3 | 12.9 | 12.6 | 14.4 | 13.7 | 13.1 | 12.9 | 14.6 | 13.6 | 13.1 | 12.7 |
| % of herd in 3+ Lactation | 30.5 | 34.6 | 39.2 | 43.9 | 30.7 | 34.9 | 39.5 | 42.2 | 30.1 | 34.5 | 39.1 | 41.2 | 30.4 | 35.6 | 39.6 | 45.2 |
| Efficiency (% of herd in milk) | 85.5 | 87.2 | 88.4 | 90.0 | 81.9 | 84.7 | 87.2 | 88.5 | 79.0 | 82.5 | 85,4 | 88.1 | 79,9 | 84.6 | 87.0 | 88.7 |
| Turnover (% of herd removed) | 51.2 | 42.2 | 36.0 | 28.9 | 44.4 | 39.0 | 32.5 | 25.1 | 47.7 | 40.3 | 34.5 | 31.0 | 46.2 | 37.3 | 30.7 | 26.1 |
| Days Dry | 71 | 62 | 57 | 52 | 78 | 69 | 61 | 55 | 91 | 78 | 65 | 57 | 92 | 71 | 62 | 56 |
| Days to ^{1st} Breeding | 104 | 92 | 84 | 75 | 98 | 83 | 75 | 69 | 86 | 85 | 79 | 74 | 66 | 86 | 12 | 72 |

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BRITISH COLUMBIA HERD PERFORMANCE INDEX (HPI)

| Rank | Farm Name | Owner | City | Region | Score (HPI) | Herd Si | ize | Breed |
|------|---------------------------|------------------------------|--------------|--------------------------|-------------|---------|-----|-------|
| 1 | West River Farm Ltd | Grant & Eugene Sache | Rosedale | Chilliwack | 916 | 172 | R | но |
| 2 | Country Charm Farms Ltd | Chris, Joel & Daniel Huizing | Matsqui | Matsqui | 897 | 296 | * | НО |
| 3 | UBC Research Center | Nelson Dinn | Agassiz | Agassiz | 889 | 313 | | НО |
| 4 | Hammingview Farms Ltd | Yvonne Murdoch | Pitt Meadows | Pitt Meadows-Maple Ridge | 856 | 105 | * | НО |
| 5 | Corners Pride Farms Ltd | - | Rosedale | Chilliwack | 852 | 1984 | R | НО |
| 6 | Fraser Edge | Sid Stoker | Deroche | Dewdney-Deroche | 850 | 176 | R | НО |
| 7 | Valeside Farms | Aaron Neels | Chilliwack | Chilliwack | 848 | 228 | R | НО |
| 8 | Marlena Farms Ltd | Fred Vermeer | Dewdney | Dewdney-Deroche | 844 | 400 | R | НО |
| 9 | Martiann Holsteins Ltd | Martin Hamming | Delta | Delta-Richmond | 842 | 213 | | НО |
| 10 | Kambro Farms Ltd | Doug, Tom & Will Kampman | Abbotsford | Matsqui | 838 | 502 | * | НО |
| 11 | Prime Acres Limited | John Pruim | Matsqui | Matsqui | 837 | 331 | * | НО |
| 12 | Lavender Farms Ltd | Gerrit Vaandrager | Abbotsford | Sumas | 837 | 171 | R | НО |
| 13 | Gordon & Angela Ferguson | _ | Enderby | Kamloops-Okanagan | 836 | 127 | | JE |
| 14 | Lloydshaven Holsteins Ltd | Barbara Milley | Courtenay | Courtenay-Comox | 832 | 99 | * | НО |
| 15 | Willswikk Holsteins | William Wikkerink | Mill Bay | Cowichan | 830 | 63 | R | НО |
| 16 | Dale Farm | Robert Dale | Mission | Dewdney-Deroche | 830 | 118 | R | JE |
| 17 | Rosegate Dairy Farms Ltd | Ted De Jong | Abbotsford | Matsqui | 828 | 344 | R | НО |
| 18 | Trinity Dairies Ltd | R & H Vandalfsen | Enderby | Kamloops-Okanagan | 828 | 214 | | НО |
| 19 | Cliffview Farm Ltd | Henry Bremer | Enderby | Kamloops-Okanagan | 822 | 190 | | НО |
| 20 | Evergraze Holsteins Ltd | Terry Wagner | Armstrong | Kamloops-Okanagan | 821 | 47 | R | НО |

ALBERTA HERD PERFORMANCE INDEX (HPI)

| Ranl | c Farm Name | Owner | City | Region | Score (HPI) | Herd Size | Breed |
|------|-------------------------------------|----------------------------|-----------------|-------------------|-------------|-----------|-------|
| 1 | Hulleman Farms | Martijn Hulleman | Lacombe | Red Deer | 920 | 114 R | НО |
| 2 | Neudorf Colony Farming Co Ltd | Peter Waldner | Crossfield | Calgary | 908 | 110 | НО |
| 3 | New Mars Dairy Ltd | Henk & Lizette Schrijver | Millet | Red Deer | 901 | 469 * | НО |
| 4 | Adventure Holsteins Ltd | - | Rocky Mtn House | Red Deer | 900 | 149 | НО |
| 5 | Mars Dairy | Gert & Sonja Schrijver | Stettler | Red Deer | 898 | 333 * | НО |
| 6 | H & J Leusink Dairy | Harmen Leusink | Picture Butte | Lethbridge/Brooks | 895 | 129 | НО |
| 7 | Clearlake Colony Farming Co Ltd | Paul Wipf, Manager | Claresholm | Lethbridge/Brooks | 891 | 140 | НО |
| 8 | Ard Van Der Kooij | - | Nobleford | Lethbridge/Brooks | 891 | 115 R | НО |
| 9 | Aspenridge Farms Ltd | Steve & Sherry Tenhove | Lacombe | Red Deer | 876 | 66 | НО |
| 10 | Houweling Farms Ltd | Pete Houweling | Coaldale | Lethbridge/Brooks | 869 | 402 * | НО |
| 11 | Fairville Farming Co Ltd | - | Bassano | Calgary | 859 | 149 R | НО |
| 12 | Wilbur Hofstra | - | Millet | Edmonton | 855 | 210 * | НО |
| 13 | Earnewald Holsteins-Dejong Bros Ltd | - | Lacombe | Red Deer | 855 | 162 | НО |
| 14 | Poly-C Farms | Cor & Cathy Haagsma | Ponoka | Red Deer | 847 | 484 * | НО |
| 15 | Vanden Dool Farms | Mike Vanden Dool | Picture Butte | Lethbridge/Brooks | 846 | 386 * | НО |
| 16 | Nielsen Farms Ltd | - | Lacombe | Red Deer | 844 | 409 | НО |
| 17 | Huyssoon Dairy | Willem Huijssoon | Ponoka | Red Deer | 836 | 200 | НО |
| 18 | Stradow Farms Inc | Tom, Craig & Tyce Kootstra | Ponoka | Red Deer | 824 | 180 | НО |
| 19 | Hylac Holsteins | Ken & Donna Fenske | Ponoka | Red Deer | 808 | 58 | НО |
| 20 | Pleasant Hill Farms | Henk & Marry Pierik | Ponoka | Red Deer | 806 | 467 * | НО |
| | | | | | | | |

SASKATCHEWAN HERD PERFORMANCE INDEX (HPI)

| Rank | Farm Name | Owner | City | Region | Score (HPI) | Herd Size | Breed |
|------|---------------------------|---------------------------|----------------|----------------|-------------|-----------|-------|
| 1 | Enns Farms Ltd | Ryan Enns | Osler | Saskatoon East | 868 | 249 * | но |
| 2 | Marfay Farms Ltd | Merlis & Mark Wiebe | Osler | Saskatoon East | 851 | 693 * | НО |
| 3 | Rayner Dairy, USask | - | Saskatoon | Saskatoon East | 848 | 133 R | НО |
| 4 | Bench Farming Co Ltd | - | Shaunavon | Swift Current | 833 | 90 R | HO |
| 5 | Cypress Colony | Darrell Entz | Maple Creek | Swift Current | 827 | 99 R | HO |
| 6 | Osler Dairy Farms Ltd | Jeff Kooyman | Chilliwack | Saskatoon East | 815 | 816 * | НО |
| 7 | Sierra Colony Farms Ltd | - | Shaunavon | Swift Current | 812 | 146 R | HO |
| 8 | Fox Valley Farming Co Ltd | Don Mandel | Fox Valley | Swift Current | 805 | 90 | НО |
| 9 | Quill Lake Colony | Robert Tschetter | Quill Lake | Saskatoon | 802 | 118 | НО |
| 10 | Alley Holsteins | Albert Leyenhorst | Dalmeny | Saskatoon East | 797 | 291 * | HO |
| 11 | Beechy Colony | George Hofer | Beechy | Saskatoon West | 795 | 186 | НО |
| 12 | Dinsmore Colony | David Waldner | Dinsmore | Saskatoon West | 779 | 147 R | НО |
| 13 | Main Centre Dairy Colony | Andy Hofer | Rush Lake | Swift Current | 775 | 207 | НО |
| 14 | Eview Farming Company Ltd | - | Gull Lake | Weyburn | 751 | 136 | НО |
| 15 | Benbie Holsteins | Neil Crosbie | Caron | Regina | 728 | 199 * | НО |
| 16 | Vanzessen Dairy Inc | Tymen Vanzessen | Rosthern | Saskatoon East | 724 | 108 | НО |
| 17 | Spring Creek Farming Co | Paul Hofer | Cypress County | Swift Current | 710 | 86 | НО |
| 18 | Craila Dairy | Calvin & Diane Vaandrager | Langham | Saskatoon East | 699 | 115 | НО |
| 19 | Ruben Dyck | _ | Hague | Saskatoon East | 642 | 134 | НО |
| 20 | Vandenbrink Dairy Farms | Henk Van Den Brink | Saskatoon | Saskatoon West | 633 | 258 R | НО |

MANITOBA HERD PERFORMANCE INDEX (HPI)

| Rank | Farm Name | Owner | City | Region | Score (HPI) | Herd S | Size | Breed |
|------|--------------------------|-------------------------|--------------|-----------|-------------|--------|------|-------|
| 1 | Lange Farms Ltd | Arnold & Kim Lange | Dufresne | Eastern | 880 | 78 | R | но |
| 2 | Isaac Dairy Ltd | Brent & Victoria Isaac | Kleefeld | Eastern | 848 | 98 | * | НО |
| 3 | Rocky Ridge Dairy | Hotze & Pietje Woudstra | Grunthal | Eastern | 848 | 274 | | НО |
| 4 | Rehoboth Farms | - | Grunthal | Eastern | 844 | 215 | * | НО |
| 5 | Columbine Holsteins | Jacob & Annita Benthem | Elm Creek | Central | 836 | 131 | R | НО |
| 6 | Fehr Farm | J, A & A Fehr | La Broquerie | Eastern | 832 | 305 | R | НО |
| 7 | Del Dairy | Jason Breukelman | Elm Creek | Central | 830 | 89 | | НО |
| 8 | Halarda Farms Ltd | Anton & Cheryl Borst | Elm Creek | Eastern | 824 | 1476 | R | НО |
| 9 | Labass Holsteins Ltd | Jan & Tracy Bassa | La Broquerie | Eastern | 816 | 522 | * | НО |
| 10 | U of M, Glenlea Research | Jay Bourcier | Winnipeg | Eastern | 813 | 54 | R | НО |
| 11 | Tri Lea Farm | Richard Boonstoppel | Grunthal | Eastern | 805 | 97 | R | НО |
| 12 | Grateful Dairy | Inge & Tim Meinen | Landmark | Eastern | 801 | 56 | * | НО |
| 13 | CD Farms | Cornie Penner | Altona | Central | 799 | 84 | | НО |
| 14 | Sturgeon Creek Colony | Frederick Waldner | Headingley | Interlake | 788 | 73 | | НО |
| 15 | Skyline Dairies Ltd | Dave & Charles Wiens | Grunthal | Eastern | 787 | 282 | R | НО |
| 16 | Mageo Pouteau Farms Ltd | Chris & Carla Pouteau | Mariapolis | Central | 786 | 81 | | НО |
| 17 | Four Oak Farms | Armin Dueck | Kleefeld | Eastern | 786 | 52 | R | BS |
| 18 | Candyview Farms | Janssens Family | Kleefeld | Eastern | 781 | 123 | R | НО |
| 19 | Friecrest Holsteins | Ed & Kathy Friesen | Kleefeld | Eastern | 780 | 95 | * | НО |
| 20 | Reutter Dairy | Thomas & Saskia Reutter | Grunthal | Eastern | 769 | 452 | R | НО |
| | | | | | | | | |

LOW SCC HERDS

Lactanet congratulates the following producers for outstanding udder health management resulting in low SCC.

| Farm Name | Owner | City | Avg Cov | /S | Avg SCC (× 1000) |
|-------------------------------------|--------------------------------|----------------|---------|----|------------------|
| British Columbia | | | | | |
| Willswikk Holsteins | William Wikkerink | Mill Bay | 63 | R | 33 |
| Trinity Holsteins | Paul Schmidt | Mission | 61 | | 50 |
| Norvalse Farms | Middelburg & Van Der Veen | Rosedale | 105 | | 52 |
| Shenandoah Dairy | _ | Armstrong | 57 | | 59 |
| Neveridle Farms | Arthur Keulen | Delta | 168 | | 64 |
| Lloydshaven Holsteins Ltd | Barbara Milley | Courtenay | 99 | * | 65 |
| Atson Farms Ltd | Allen Atsma | Abbotsford | 243 | | 67 |
| Brunoro Farms | Ed Brunoro | Aldergrove | 40 | | 69 |
| Viewfield Farms Ltd | Dave Taylor | Courtenay | 133 | | 71 |
| Sunnyvale Farm Ltd | Gerald Poelman | Cowichan Bay | 46 | | 73 |
| Happy Cow Dairy | Kyle Durrance | Qualicum Beach | 95 | | 74 |
| Milky Way Dairy | Frank & Debbie Les | Chilliwack | 95 | | 79 |
| Vanderspek Farm Ltd | E & M Vanderspek | Chilliwack | 126 | | 82 |
| Chilliwack Cattle, Rosedale | Jeff Kooyman | Chilliwack | 119 | | 83 |
| Dinn Farms Ltd | Erin Bell & Martin Dinn | Agassiz | 109 | | 83 |
| Kenmarank Farms Ltd | Gary Keis | Abbotsford | 176 | | 85 |
| Oroby Holsteins Ltd | J & C Parapini | Dewdney | 98 | R | 86 |
| Kampvale Farms | Harold Van De Kamp | Chilliwack | 76 | | 86 |
| Raincoast Dairy | Boris Van Dereyk | Langley | 26 | | 86 |
| Elmido Farms | John & Debbie Aarts | Sardis | 654 | * | 87 |
| Alberta | | | | | |
| Sietzema Dairy Ltd | Sietze Sietzema | Olds | 108 | | 46 |
| Neudorf Colony Farming Co Ltd | Peter Waldner | Crossfield | 110 | | 61 |
| Buffalorock Farm Ltd | _ | Olds | 188 | | 62 |
| Putmans Dairy Ltd | Patrick & Ellen Van Der Meulen | Millet | 98 | | 68 |
| Standard Colony Farming Co Ltd | Andy Mandel | Standard | 75 | | 71 |
| H & J Leusink Dairy | Harmen Leusink | Picture Butte | 129 | | 75 |
| Sylvanside Dairy Ltd | Sipke & Margreet Dijkstra | Ponoka | 183 | | 77 |
| Earnewald Holsteins-Dejong Bros Ltd | _ | Lacombe | 162 | | 77 |
| Whitefisch Dairy Ltd | Beat & Priska Fischer | Rimbey | 113 | | 77 |
| Trevor & Trudy Ballard | | Olds | 42 | | 79 |

LOW SCC HERDS CONTINUED

| Farm Name | Owner | City | Avg Cow | s | Avg SCC (× 1000) |
|-----------------------------------|---------------------------|----------------|---------|---|------------------|
| Moo-Lait Farms Ltd | - | St Paul | 58 | | 80 |
| Spring View Colony Farming Co Ltd | Arnold Wurtz | Gem | 144 | R | 81 |
| Milford Colony Farming Co Ltd | Mike Wipf | Raymond | 109 | | 81 |
| GDL Farms Ltd | Gerrit De Leeuw | Picture Butte | 125 | | 83 |
| Van Garderen Dairy | Anthony Dirk Van Garderen | Picture Butte | 156 | | 86 |
| River Road Farming Co Ltd | Gideon Entz | Milk River | 130 | | 87 |
| Greenwood Farming Co Ltd | Don Waldner, Manager | Fort MacLeod | 94 | | 90 |
| Wild Rose Colony Farming Co Ltd | Tom Waldner, Manager | Vulcan | 137 | R | 91 |
| Hulleman Farms | Martijn Hulleman | Lacombe | 114 | R | 92 |
| Fairville Farming Co Ltd | _ | Bassano | 149 | R | 93 |
| Saskatchewan | | | | | |
| Robella Holsteins | R, J, K & A Lindenbach | Balgonie | 139 | R | 76 |
| Benbie Holsteins | Neil Crosbie | Caron | 199 | * | 81 |
| Vanzessen Dairy Inc | Tymen Vanzessen | Rosthern | 108 | | 91 |
| Smiley Hutterite Colony | Matt Kleinsasser | Smiley | 155 | R | 95 |
| Beechy Colony | George Hofer | Beechy | 186 | | 100 |
| Spring Creek Farming Co | Paul Hofer | Cypress County | 86 | | 100 |
| Downie Lake Colony | Josh Hofer, Manager | Maple Creek | 119 | | 106 |
| Eatonia Farming Company Ltd | Dave Mandel | Eatonia | 249 | | 112 |
| Caroncrest Farm Ltd | Blaine McLeod | Caronport | 468 | | 114 |
| Rayner Dairy, USask | - | Saskatoon | 133 | R | 116 |
| Manitoba | | | | | |
| Reutter Dairy | Thomas & Saskia Reutter | Grunthal | 452 | R | 79 |
| Noreydo Farm Ltd | Norbert, Kevin & Ryan Rey | St Claude | 116 | | 84 |
| Four Oak Farms | Armin Dueck | Kleefeld | 52 | R | 90 |
| Harda Holsteins | Kirk & Harriette Wile | St Claude | 102 | | 94 |
| Halarda Farms Ltd | Anton & Cheryl Borst | Elm Creek | 1,476 | R | 97 |
| Delichte Farms Ltd | Henry Delichte | St Alphonse | 91 | R | 100 |
| Optimist Holsteins | - | Otterburne | 143 | | 101 |
| Mageo Pouteau Farms Ltd | Chris & Carla Pouteau | Mariapolis | 81 | | 101 |
| Rehoboth Farms | _ | Grunthal | 215 | * | 102 |
| Lange Farms Ltd | Arnold & Kim Lange | Dufresne | 78 | R | 102 |

| | | | PROVINCIA | AL STATIST | ICS | | | |
|----------------------|--------------|--------------|-----------|------------|---------------|--------------|-------|--------|
| | Calving Inte | erval Months | Dry Per | iod Days | Age at 1st Ca | lving Months | SCC A | verage |
| | 2020 | 2021 | 2020 | 2021 | 2020 | 2021 | 2020 | 2021 |
| British Columbia | 13.9 | 13.9 | 69 | 67 | 25.2 | 25.2 | 179 | 171 |
| Alberta | 13.7 | 13.6 | 74 | 73 | 25.3 | 25.3 | 199 | 182 |
| Saskatchewan | 14.0 | 13.9 | 82 | 82 | 25.0 | 24.8 | 192 | 176 |
| Manitoba | 14.1 | 14.0 | 82 | 82 | 26.1 | 26.0 | 231 | 209 |
| Ontario | 13.7 | 13.6 | 68 | 67 | 25.5 | 25.3 | 207 | 202 |
| Quebec | 13.5 | 13.4 | 65 | 64 | 25.3 | 25.2 | 199 | 190 |
| New Brunswick | 13.7 | 13.5 | 67 | 65 | 26.8 | 26.7 | 192 | 178 |
| Nova Scotia | 13.8 | 13.6 | 74 | 71 | 26.1 | 26.2 | 205 | 193 |
| Prince Edward Island | 13.9 | 13.7 | 75 | 71 | 26.4 | 26.4 | 161 | 160 |
| Newfoundland | 13.6 | 13.4 | 68 | 68 | 25.5 | 25.4 | 204 | 186 |

PRODUCTION TRENDS (305 kg)

| | Brit | ish Colum | ıbia | | Alberta | | Sa | iskatchew | an | | Manitoba | |
|------|--------|-----------|---------|--------|---------|---------|--------|-----------|---------|--------|----------|---------|
| | Milk | Fat | Protein | Milk | Fat | Protein | Milk | Fat | Protein | Milk | Fat | Protein |
| 2021 | 10,474 | 430 | 346 | 10,526 | 426 | 345 | 10,863 | 437 | 360 | 10,526 | 420 | 344 |
| 2020 | 10,410 | 427 | 344 | 10,410 | 422 | 342 | 10,881 | 435 | 360 | 10,556 | 416 | 344 |
| 2019 | 10,366 | 424 | 341 | 10,624 | 426 | 344 | 11,050 | 439 | 362 | 10,373 | 406 | 336 |
| 2018 | 10,197 | 414 | 332 | 10,499 | 415 | 337 | 10,977 | 429 | 356 | 10,279 | 397 | 330 |

| | | C | OMPLET | E LACTATI | ONS (kg) | | | | |
|------------------|-------------|--------|--------|-----------|----------|--------|-----|---------|---------|
| | | | 20 |)20 | | | 20 | 21 | |
| | | Milk | Fat | Protein | Avg DIM | Milk | Fat | Protein | Avg DIM |
| | All | 10,316 | 425 | 343 | 299 | 10,227 | 421 | 339 | 291 |
| British Columbia | Publishable | 10,648 | 440 | 353 | 299 | 10,674 | 442 | 353 | 298 |
| | Management | 9,921 | 408 | 331 | 298 | 9,535 | 387 | 318 | 281 |
| | All | 10,093 | 412 | 333 | 289 | 10,508 | 432 | 349 | 298 |
| Alberta | Publishable | 10,617 | 433 | 350 | 295 | 10,719 | 441 | 356 | 298 |
| | Management | 9,180 | 376 | 304 | 278 | 10,073 | 413 | 335 | 297 |
| | All | 11,054 | 449 | 369 | 307 | 10,822 | 442 | 362 | 299 |
| Saskatchewan | Publishable | 11,179 | 455 | 374 | 311 | 10,849 | 443 | 364 | 301 |
| | Management | 10,707 | 433 | 354 | 296 | 10,746 | 439 | 358 | 293 |
| | All | 10,557 | 424 | 347 | 300 | 10,764 | 435 | 355 | 304 |
| Manitoba | Publishable | 10,702 | 425 | 352 | 297 | 10,952 | 436 | 361 | 301 |
| | Management | 10,343 | 422 | 340 | 304 | 10,485 | 435 | 345 | 310 |

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- Get Expert Support
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R

R

RED



REGIONAL STATISTICS

| | | | 305 kg | | BCA | | | | Compos | site BCA | |
|--------------------------|-------|--------|--------|---------|------|-----|---------|-------|--------|----------|-------|
| Region | Herds | Milk | Fat | Protein | Milk | Fat | Protein | 2018 | 2019 | 2020 | 2021 |
| British Columbia | 235 | 10,474 | 430 | 346 | 244 | 261 | 249 | 240.4 | 245.9 | 248.4 | 251.4 |
| Agassiz | 19 | 10,457 | 431 | 345 | 247 | 264 | 252 | 237.1 | 241.1 | 245.6 | 254.4 |
| Central BC | 7 | 8,267 | 342 | 272 | 183 | 200 | 188 | 195.9 | 204.0 | 198.0 | 190.4 |
| Chilliwack | 44 | 10,747 | 443 | 356 | 251 | 270 | 257 | 248.8 | 253.2 | 254.4 | 259.0 |
| Courtenay-Comox | 4 | 9,498 | 402 | 316 | 226 | 251 | 234 | 236.8 | 226.7 | 235.7 | 236.6 |
| Cowichan | 21 | 10,429 | 446 | 341 | 236 | 267 | 241 | 237.6 | 249.9 | 251.3 | 248.0 |
| Delta-Richmond | 12 | 10,532 | 427 | 348 | 242 | 259 | 249 | 239.7 | 245.9 | 248.2 | 249.8 |
| Dewdney-Deroche | 20 | 10,628 | 433 | 356 | 261 | 267 | 266 | 253.9 | 256.2 | 260.5 | 264.7 |
| Kamloops-Okanagan | 45 | 10,638 | 433 | 353 | 247 | 261 | 253 | 243.3 | 244.7 | 246.6 | 253.6 |
| Kootenay | 1 | 10,960 | 433 | 361 | 250 | 266 | 258 | 214.3 | 249.8 | 254.3 | 258.0 |
| Matsqui | 10 | 11,629 | 483 | 386 | 266 | 294 | 275 | 244.5 | 263.7 | 272.9 | 278.1 |
| Pitt Meadows-Maple Ridge | 7 | 10,332 | 446 | 342 | 255 | 268 | 255 | 243.4 | 244.7 | 253.2 | 259.2 |
| Sumas | 27 | 10,433 | 427 | 340 | 241 | 261 | 245 | 238.7 | 245.3 | 248.3 | 249.0 |
| Surrey-Langley | 18 | 9,784 | 385 | 320 | 223 | 231 | 227 | 224.7 | 232.4 | 230.4 | 227.2 |
| Alberta | 308 | 10,526 | 426 | 345 | 238 | 257 | 244 | 242.0 | 246.3 | 244.2 | 246.0 |
| Calgary | 38 | 10,291 | 417 | 339 | 233 | 251 | 240 | 240.9 | 243.6 | 242.8 | 241.4 |
| Edmonton | 57 | 10,143 | 407 | 333 | 228 | 243 | 234 | 228.7 | 231.9 | 230.0 | 235.0 |
| Lethbridge/Brooks | 105 | 10,762 | 431 | 348 | 242 | 260 | 246 | 246.5 | 249.0 | 249.7 | 249.6 |
| Peace River | 2 | 10,454 | 428 | 336 | 236 | 261 | 239 | 249.8 | 248.5 | 242.3 | 245.0 |
| Red Deer | 98 | 10,626 | 437 | 351 | 240 | 263 | 249 | 246.0 | 253.9 | 247.7 | 250.6 |
| Vermilion | 8 | 10,050 | 409 | 334 | 234 | 253 | 244 | 235.8 | 243.3 | 243.7 | 243.5 |
| Saskatchewan | 79 | 10,863 | 437 | 360 | 245 | 265 | 255 | 251.3 | 255.9 | 253.6 | 255.0 |
| Canora | 1 | 10,424 | 394 | 351 | 245 | 246 | 257 | 242.0 | 245.7 | 236.0 | 249.3 |
| Prince Albert/Melfort | 2 | 10,900 | 433 | 363 | 243 | 260 | 254 | 217.8 | 222.3 | 240.8 | 252.0 |
| Regina | 13 | 11,169 | 440 | 364 | 250 | 265 | 256 | 252.5 | 262.4 | 257.3 | 256.9 |
| Saskatoon | 10 | 10,514 | 434 | 353 | 246 | 265 | 256 | 248.3 | 250.9 | 253.3 | 255.7 |
| Saskatoon East | 19 | 10,747 | 436 | 354 | 241 | 262 | 249 | 258.2 | 253.5 | 251.8 | 250.4 |
| Saskatoon West | 12 | 10,588 | 426 | 354 | 239 | 259 | 251 | 250.0 | 259.6 | 247.3 | 249.8 |
| Swift Current | 17 | 11,282 | 452 | 377 | 256 | 276 | 268 | 253.5 | 262.4 | 261.3 | 266.7 |
| Weyburn | 5 | 10,511 | 424 | 347 | 231 | 252 | 241 | 243.2 | 249.9 | 247.9 | 241.3 |
| Manitoba | 144 | 10,526 | 420 | 344 | 240 | 253 | 244 | 234.1 | 238.1 | 243.6 | 245.7 |
| Central | 43 | 10,753 | 421 | 351 | 242 | 252 | 247 | 238.0 | 241.5 | 245.5 | 247.2 |
| Eastern | 66 | 10,475 | 420 | 343 | 240 | 256 | 246 | 234.0 | 238.0 | 243.5 | 247.2 |
| Interlake | 25 | 10,665 | 425 | 344 | 237 | 254 | 241 | 228.7 | 236.1 | 243.4 | 244.0 |
| South West | 10 | 9,547 | 399 | 321 | 231 | 236 | 235 | 230.2 | 230.0 | 236.4 | 234.0 |

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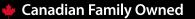


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| DEMOGRAPHICS | | | | | | | | | | | | |
|------------------|-------|--------|---------|--------|-----------|------------|--------|--------|---------|--|--|--|
| | | Herd | Size | | Ηοι | ising | Frequ | iency | Robotic | | | |
| | 0-49 | 50-99 | 100-199 | 200+ | Tie Stall | Free Stall | 2× | 3× | | | | |
| British Columbia | | | | | | | | | | | | |
| Number of Herds | 18 | 64 | 87 | 66 | 8 | 226 | 153 | 23 | 59 | | | |
| Percent of Herds | 7.7 | 27.2 | 37.0 | 28.1 | 3.4 | 96.2 | 65.1 | 9.8 | 25.1 | | | |
| Percent of Cows | 1.4 | 10.3 | 26.6 | 61.7 | 0.8 | 98.8 | 55.5 | 23.5 | 21 | | | |
| Herd Size* | 35.9 | 75.4 | 143.7 | 439.0 | 47.4 | 205.3 | 170.3 | 479.2 | 167.3 | | | |
| 305 Milk* | 9,340 | 10,036 | 10,710 | 10,898 | 8,496 | 10,542 | 9,949 | 11,724 | 11,350 | | | |
| 305 Fat* | 398 | 415 | 440 | 441 | 362 | 433 | 412 | 478 | 458 | | | |
| 305 Protein* | 315 | 334 | 353 | 356 | 289 | 348 | 330 | 380 | 373 | | | |
| BCA Milk | 227 | 238 | 249 | 247 | 213 | 245 | 233 | 268 | 262 | | | |
| BCA Fat | 240 | 252 | 268 | 268 | 215 | 263 | 250 | 290 | 278 | | | |
| BCA Protein | 232 | 243 | 254 | 253 | 215 | 251 | 239 | 271 | 268 | | | |
| SCC* | 151 | 181 | 168 | 179 | 230 | 171 | 167 | 170 | 192 | | | |
| Alberta | | | | | | | | | | | | |
| Number of Herds | 8 | 72 | 164 | 64 | 17 | 290 | 221 | 28 | 59 | | | |
| Percent of Herds | 2.6 | 23.4 | 53.2 | 20.8 | 5.5 | 94.2 | 71.8 | 9.1 | 19.2 | | | |
| Percent of Cows | 0.7 | 11.3 | 45.8 | 42.3 | 2.8 | 97 | 65.1 | 18 | 16.9 | | | |
| Herd Size* | 41.9 | 79.4 | 141.5 | 335.2 | 83.7 | 169.7 | 149.4 | 326.7 | 145 | | | |
| 305 Milk* | 8,865 | 10,268 | 10,584 | 10,874 | 9,690 | 10,578 | 10,226 | 11,881 | 11,006 | | | |
| 305 Fat* | 348 | 410 | 431 | 442 | 386 | 428 | 420 | 482 | 423 | | | |
| 305 Protein* | 294 | 332 | 348 | 359 | 318 | 347 | 337 | 385 | 356 | | | |
| BCA Milk | 205 | 231 | 239 | 245 | 218 | 239 | 231 | 267 | 248 | | | |
| BCA Fat | 208 | 246 | 260 | 267 | 230 | 258 | 253 | 291 | 254 | | | |
| BCA Protein | 211 | 234 | 246 | 254 | 223 | 245 | 238 | 272 | 251 | | | |
| SCC* | 178 | 190 | 176 | 193 | 199 | 181 | 180 | 174 | 197 | | | |

| DEMOGRAPHICS | | | | | | | | | | | |
|------------------|-------|--------|---------|--------|-----------|------------|--------|--------|---------|--|--|
| | | Herc | l Size | | Ηοι | ısing | Frequ | iency | Robotic | | |
| | 0-49 | 50-99 | 100-199 | 200+ | Tie Stall | Free Stall | 2× | 3× | nobotic | | |
| Saskatchewan | | | | | | | | | | | |
| Number of Herds | 3 | 16 | 36 | 24 | 8 | 71 | 48 | 12 | 19 | | |
| Percent of Herds | 3.8 | 20.3 | 45.6 | 30.4 | 10.1 | 89.9 | 60.8 | 15.2 | 24.1 | | |
| Percent of Cows | 0.6 | 8.7 | 32.8 | 57.9 | 5 | 95 | 47.4 | 35.3 | 17.4 | | |
| Herd Size* | 29.0 | 85.8 | 143.0 | 379.5 | 98.3 | 210.3 | 155.1 | 461.8 | 143.7 | | |
| 305 Milk* | 9,479 | 10,877 | 10,978 | 10,854 | 10,656 | 10,886 | 10,415 | 11,622 | 11,516 | | |
| 305 Fat* | 361 | 436 | 440 | 443 | 436 | 437 | 424 | 476 | 444 | | |
| 305 Protein* | 309 | 363 | 364 | 361 | 355 | 361 | 347 | 381 | 383 | | |
| BCA Milk | 213 | 251 | 245 | 246 | 248 | 245 | 235 | 262 | 260 | | |
| BCA Fat | 219 | 266 | 265 | 270 | 264 | 265 | 257 | 288 | 270 | | |
| BCA Protein | 219 | 261 | 255 | 256 | 255 | 255 | 245 | 269 | 271 | | |
| SCC* | 106 | 175 | 177 | 186 | 139 | 181 | 178 | 171 | 177 | | |
| Manitoba | | | | | | | | | | | |
| Number of Herds | 7 | 56 | 52 | 29 | 31 | 111 | 75 | 18 | 51 | | |
| Percent of Herds | 4.9 | 38.9 | 36.1 | 20.1 | 21.5 | 77.1 | 52.1 | 12.5 | 35.4 | | |
| Percent of Cows | 1.0 | 15.5 | 25.3 | 58.2 | 10 | 89.3 | 38.5 | 28.5 | 33 | | |
| Herd Size* | 37.6 | 74.9 | 131.6 | 541.7 | 87.4 | 217.3 | 138.6 | 427.3 | 174.9 | | |
| 305 Milk* | 9,028 | 10,665 | 10,479 | 10,706 | 10,490 | 10,526 | 9,849 | 11,597 | 11,144 | | |
| 305 Fat* | 367 | 421 | 418 | 434 | 415 | 421 | 401 | 465 | 432 | | |
| 305 Protein* | 299 | 348 | 343 | 351 | 342 | 345 | 324 | 371 | 365 | | |
| BCA Milk | 208 | 242 | 238 | 246 | 235 | 241 | 225 | 262 | 254 | | |
| BCA Fat | 217 | 253 | 251 | 266 | 247 | 254 | 240 | 282 | 261 | | |
| BCA Protein | 211 | 246 | 243 | 252 | 240 | 246 | 230 | 263 | 259 | | |
| SCC* | 192 | 193 | 233 | 203 | 209 | 210 | 214 | 204 | 204 | | |
| | | | | | | | | | | | |

*Average

| | C | ISPOSA | AL REA | SONS | | | | | DISTRIBUTI | ON (ALL) |
|--------------------------|-----------|----------|--------|------|--------|--------|-------|-------|------------|----------|
| Reason | British (| Columbia | Albe | erta | Saskat | chewan | Man | itoba | Cows | Herds |
| | | | | | | | | | 0-19 | 3 |
| Reproductive | 2,421 | 25% | 2,531 | 24% | 858 | 27% | 1,149 | 21% | 20-29 | 4 |
| | | | | 100/ | | | | - | 30-39 | 9 |
| Low Milk Production | 1,421 | 15% | 2,045 | 19% | 435 | 14% | 1,131 | 21% | 40-49 | 20 |
| | 4755 | 400/ | 1000 | 450/ | 400 | 100/ | 4400 | 0407 | 50-59 | 29 |
| Mastitis and/or High SCC | 1,755 | 18% | 1,608 | 15% | 420 | 13% | 1,133 | 21% | 60-69 | 38 |
| Frat 0. Law Dualdance | 1 400 | 450/ | 1.000 | 100/ | 000 | 00/ | 500 | 110/ | 70-79 | 45 |
| Feet & Leg Problems | 1,428 | 15% | 1,296 | 12% | 299 | 9% | 586 | 11% | 80-89 | 40 |
| Lidden Dueskalen m | 000 | 00/ | 1004 | 110/ | 204 | 110/ | c.0.0 | 110/ | 90-99 | 56 |
| Udder Breakdown | 896 | 9% | 1,224 | 11% | 364 | 11% | 600 | 11% | 100-109 | 49 |
| Sickness | 597 | 6% | 828 | 8% | 417 | 13% | 399 | 7% | 110-119 | 52 |
| SICKNESS | 597 | 0% | 828 | 8% | 417 | 13% | 399 | 1% | 120-129 | 35 |
| Injury (Appident | 562 | 6% | 463 | 4% | 216 | 7% | 251 | 5% | 130-139 | 45 |
| Injury/Accident | 302 | 0% | 403 | 4% | 210 | 170 | 201 | J% | 140-149 | 36 |
| | 336 | 3% | 365 | 3% | 104 | 3% | 156 | 3% | 150-159 | 32 |
| Old Age | 330 | 3% | 305 | 3% | 104 | 3% | 100 | 3% | 160-169 | 27 |
| Pad Tomporamont | 179 | 2% | 179 | 2% | 41 | 1% | 107 | 2% | 170-179 | 22 |
| Bad Temperament | 1/9 | 270 | 1/9 | ∠70 | 41 | 170 | 107 | 270 | 180-189 | 20 |
| Exported | 83 | 1% | 174 | 2% | 33 | 1% | 5 | 0% | 190-199 | 21 |
| Exported | 03 | 170 | 1/4 | 270 | 33 | 170 | 5 | 0% | 200+ | 183 |

| | ENROL | LMENT | | | ALL | WESTER | | ICES |
|-----------------------|------------------|---------|--------------|----------|---------|---------|---------|---------|
| | British Columbia | Alberta | Saskatchewan | Manitoba | 2018 | 2019 | 2020 | 2021 |
| Lactanet Herds | 235 | 308 | 79 | 144 | 918 | 851 | 808 | 766 |
| Percent Publishable % | 78 | 63 | 71 | 71 | 68 | 69 | 68 | 70 |
| Percent Management % | 22 | 37 | 29 | 29 | 32 | 31 | 32 | 30 |
| Lactanet Cows | 46,952 | 50,712 | 15,716 | 27,009 | 161,442 | 153,763 | 145,500 | 140,389 |
| Percent Publishable % | 61 | 68 | 77 | 66 | 62 | 63 | 64 | 67 |
| Percent Management % | 39 | 32 | 23 | 34 | 38 | 37 | 36 | 33 |
| Average Herd Size | 200 | 165 | 199 | 188 | 176 | 181 | 180 | 183 |



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PUBLISHABLE HERD LISTING CRITERIA

The rank listings of our highest production herds on Publishable milk recording programs are based on the Annual Summary reports generated for each herd enrolled with Lactanet.

This report is a detailed summary of production and BCA for milk, butterfat, and protein for eligible records that reached 305 days in milk, or terminated at or before 305 days in milk, between January 1 and December 31. The following were used in the development of our listings:

Enrolment: Records must be completed under a Publishable Service Plan.

Number of records: Herds with at least 10 records are included.

Percentage of publishable records: In order for a herd to be included in the listing, 50% or more of the total records contributing to the herd's average must be Publishable.

Ties: In the event of a tie in average composite BCA, the tie is broken in the following sequence: most records, highest herd protein BCA.

Breed codes: Single letters have been used to denote breed: (A) Ayrshire; (H) Holstein; (B) Brown Swiss; (J) Jersey; (G) Guernsey; (M) Milking Shorthorn

Multi-breed: Herds with averages based on more than one breed are indicated by multiple breed codes at the end of the record. These codes are listed in order of breed predominance within the herd (highest to lowest).

Production on a provincial basis is summarized annually, not only as a service to herd owners, but also to plot progress of production levels on a province, breed and service basis. Many counties/districts use the ranked information to calculate production awards in recognition of dairy producer achievements in their local area.



| | BRITISH COLUMBIA PUBLISHABLE HERD LISTINGS | | | | | | | | | | | | | |
|-------------------------|--|--------------|-------|-----|-----|-----|---------|--------|---|-----|-----|-----|------|-------|
| _ | | 0'1 | | BCA | 1 | | rds | 005.14 | | Fa | at | Pro | tein | ъ |
| Farm | Owner | City | Avg | М | F | Ρ | Records | 305 M | | kg | % | kg | % | Breed |
| Triwest Farms | Vic & Terry Triemstra | Chilliwack | 337.7 | 321 | 368 | 324 | 122 | 14,231 | * | 605 | 4.3 | 458 | 3.2 | н |
| Gifford Acres Farm Ltd | _ | Abbotsford | 318.7 | 312 | 328 | 316 | 77 | 13,450 | R | 532 | 4.0 | 437 | 3.2 | H,J |
| Tonesa Holsteins Ltd | Glenn De Groot | Chilliwack | 318.3 | 302 | 339 | 314 | 136 | 13,008 | | 544 | 4.2 | 431 | 3.3 | Н |
| Peterson Farms | Gordon & Ruby Peterson | Agassiz | 313.7 | 305 | 330 | 306 | 54 | 13,562 | R | 544 | 4.0 | 434 | 3.2 | Н |
| Hammingview Farms Ltd | Yvonne Murdoch | Pitt Meadows | 312.3 | 298 | 342 | 297 | 88 | 13,418 | * | 572 | 4.3 | 426 | 3.2 | Н |
| West River Farm Ltd | Grant & Eugene Sache | Rosedale | 312.0 | 295 | 334 | 307 | 148 | 13,340 | R | 560 | 4.2 | 442 | 3.3 | Н |
| Dale Farm | Robert Dale | Mission | 311.3 | 320 | 293 | 321 | 103 | 9,456 | R | 469 | 5.0 | 359 | 3.8 | J |
| Wisselview Farms | Wayne & Judy Wisselink | Pitt Meadows | 308.0 | 300 | 321 | 303 | 171 | 13,592 | * | 540 | 4.0 | 437 | 3.2 | Н |
| Wallyann Holsteins | Edwin Crandlemire | Grindrod | 308.0 | 286 | 345 | 293 | 116 | 12,960 | | 580 | 4.5 | 422 | 3.3 | Н |
| Lavender Farms Ltd | Vaandrager | Abbotsford | 306.0 | 292 | 325 | 301 | 135 | 12,857 | R | 532 | 4.1 | 423 | 3.3 | Н |
| Valedoorn Farms Inc | Tom & John Hoogendorn | Agassiz | 305.3 | 292 | 329 | 295 | 319 | 12,791 | * | 534 | 4.2 | 412 | 3.2 | Н |
| Willswikk Holsteins | William Wikkerink | Mill Bay | 303.3 | 286 | 332 | 292 | 52 | 13,112 | R | 564 | 4.3 | 427 | 3.3 | Н |
| Summershade Farms Ltd | Bill Van Reeuwyk | Abbotsford | 300.3 | 292 | 300 | 309 | 160 | 12,737 | | 486 | 3.8 | 430 | 3.4 | Н |
| Trinity Holsteins | Paul Schmidt | Mission | 300.0 | 287 | 314 | 299 | 47 | 11,937 | | 487 | 4.1 | 399 | 3.3 | H,J,B |
| Fraser Edge | Sid Stoker | Deroche | 299.7 | 292 | 311 | 296 | 151 | 13,164 | R | 517 | 3.9 | 424 | 3.2 | Н |
| Marlena Farms Ltd | Fred Vermeer | Dewdney | 296.7 | 294 | 304 | 292 | 343 | 12,836 | R | 492 | 3.8 | 406 | 3.2 | Н |
| Westar Holsteins | Robert Matzek | Rosedale | 296.0 | 274 | 331 | 283 | 81 | 12,369 | R | 554 | 4.5 | 407 | 3.3 | Н |
| Evergraze Holsteins Ltd | Terry Wagner | Armstrong | 295.7 | 284 | 313 | 290 | 35 | 13,176 | R | 540 | 4.1 | 426 | 3.2 | Н |
| Nicomen Farms Ltd | John Kerkhoven | Deroche | 295.3 | 301 | 279 | 306 | 98 | 12,905 | | 460 | 3.6 | 424 | 3.3 | H,J |
| Shadow Ridge Dairy | Kevin Mammel | Chilliwack | 294.7 | 287 | 306 | 291 | 138 | 12,356 | * | 491 | 4.0 | 399 | 3.2 | Н |

*3× Milking Per Day or Greater • R: Robotic

ALBERTA PUBLISHABLE HERD LISTINGS

| Farm | Owner | City | | BCA | 1 | | ords | 305 M | F | at | Pro | tein | σ |
|-----------------------------|--------------------------|---------------|-------|-----|-----|-----|---------|----------|-----|-----|-----|------|-------|
| Fallii | Owner | City | Avg | М | F | Р | Records | 305 11 | kg | % | kg | % | Breed |
| Cawithca Dairy | R & K Veldkamp | Fenn | 322.0 | 295 | 356 | 315 | 54 | 13,338 * | 596 | 4.5 | 454 | 3.4 | н |
| De Wildt Dairy Ltd | Kees De Wildt | Barrhead | 321.3 | 297 | 359 | 308 | 89 | 12,671 | 568 | 4.5 | 419 | 3.3 | Н |
| Ard Van Der Kooij | _ | Nobleford | 319.0 | 303 | 339 | 315 | 104 | 13,839 R | 575 | 4.2 | 457 | 3.3 | Н |
| Chubanna Holsteins | - | Lacombe | 311.7 | 295 | 330 | 310 | 101 | 13,247 R | 554 | 4.2 | 445 | 3.4 | Н |
| New Mars Dairy Ltd | Henk & Lizette Schrijver | Millet | 306.0 | 293 | 324 | 301 | 371 | 13,401 * | 553 | 4.1 | 439 | 3.3 | Н |
| Buit Dairies Ltd | Russ & Judi Buit | Bentley | 305.0 | 299 | 309 | 307 | 73 | 13,134 R | 504 | 3.8 | 429 | 3.3 | Н |
| Thornspyc Dairy | Wim Van De Brake | Lacombe | 303.3 | 294 | 319 | 297 | 152 | 12,818 * | 521 | 4.1 | 413 | 3.2 | H,J |
| Aspenridge Farms Ltd | Steve & Sherry Tenhove | Lacombe | 303.0 | 280 | 337 | 292 | 63 | 12,606 | 558 | 4.4 | 416 | 3.3 | Н |
| W & R Rommens Dairies Ltd | _ | Duchess | 302.3 | 290 | 320 | 297 | 188 | 12,559 | 514 | 4.1 | 410 | 3.3 | Н |
| Sunshine Colony Farming Ltd | Paul Walter | Hussar | 300.3 | 290 | 308 | 303 | 55 | 12,677 R | 498 | 3.9 | 423 | 3.3 | Н |
| Vanden Dool Farms | Mike Vanden Dool | Picture Butte | 299.3 | 290 | 315 | 293 | 349 | 12,824 * | 519 | 4.0 | 412 | 3.2 | Н |
| New Rockport Colony | Simon Waldner | New Dayton | 299.3 | 283 | 319 | 296 | 101 | 12,347 | 513 | 4.2 | 410 | 3.3 | Н |
| Mars Dairy | Gert & Sonja Schrijver | Stettler | 295.3 | 285 | 312 | 289 | 298 | 12,963 * | 527 | 4.1 | 418 | 3.2 | Н |
| Breevliet Ltd | De Goeij | Wetaskiwin | 294.7 | 280 | 310 | 294 | 474 | 12,348 * | 508 | 4.1 | 414 | 3.4 | Н |
| Brilman Dairy | James Brilman | Iron Springs | 294.7 | 287 | 305 | 292 | 75 | 13,060 R | 513 | 3.9 | 421 | 3.2 | Н |
| Royal Hill Farm | _ | Lacombe | 294.0 | 282 | 306 | 294 | 221 | 12,215 * | 493 | 4.0 | 406 | 3.3 | Н |
| El-Shaddai Dairies Inc | Geoff & Dieter Volkman | Leduc County | 293.0 | 284 | 302 | 293 | 106 | 12,356 | 486 | 3.9 | 406 | 3.3 | Н |
| Nielsen Farms Ltd | _ | Lacombe | 292.7 | 283 | 299 | 296 | 384 | 12,181 | 477 | 3.9 | 406 | 3.3 | Н |
| Wilbur Hofstra | - | Millet | 292.3 | 284 | 309 | 284 | 177 | 12,396 * | 502 | 4.0 | 395 | 3.2 | H,B |
| Houweling Farms Ltd | Pete Houweling | Coaldale | 291.7 | 274 | 327 | 274 | 357 | 12,010 * | 533 | 4.4 | 381 | 3.2 | Н |

| SASKATCHEWAN PUBLISHABLE HERD LISTINGS | | | | | | | | | | | | | | |
|--|---------------------------|------------|-------|-----|-----|-----|---------|--------|-----|-----|-----|-----|------|-------|
| | | | | BCA | | | rds | | | Fat | | Pro | tein | _ |
| Farm | Owner | City | Avg | М | F | Р | Records | 305 M | | kg | % | kg | % | Breed |
| Sierra Colony Farms Ltd | - | Shaunavon | 306.0 | 295 | 310 | 313 | 112 | 12,853 | R | 503 | 3.9 | 436 | 3.4 | н |
| Pennant Colony | Dan Wipf | Pennant | 298.7 | 284 | 311 | 301 | 94 | 12,315 | R | 501 | 4.1 | 417 | 3.4 | Н |
| Osler Dairy Farms Ltd | Jeff Kooyman | Chilliwack | 297.3 | 288 | 307 | 297 | 726 | 12,535 | * | 501 | 4.0 | 413 | 3.3 | H,J |
| Alley Holsteins | Albert Leyenhorst | Dalmeny | 285.0 | 280 | 291 | 284 | 251 | 12,799 | * 4 | 195 | 3.9 | 413 | 3.2 | Н |
| U of SK, Rayner Dairy | _ | Saskatoon | 281.3 | 275 | 295 | 274 | 111 | 12,088 | R 4 | 479 | 4.0 | 385 | 3.2 | Н |
| Vandenbrink Dairy Farms | Henk Van Den Brink | Saskatoon | 281.0 | 272 | 291 | 280 | 205 | 12,228 | R 4 | 186 | 4.0 | 402 | 3.3 | Н |
| Craila Dairy | Calvin & Diane Vaandrager | Langham | 281.0 | 269 | 291 | 283 | 95 | 11,971 | 4 | 182 | 4.0 | 403 | 3.4 | H,J |
| Benbie Holsteins | Neil Crosbie | Caron | 280.7 | 265 | 303 | 274 | 155 | 12,075 | * | 513 | 4.2 | 397 | 3.3 | H,J |
| Quill Lake Colony | Robert Tschetter | Quill Lake | 280.7 | 266 | 297 | 279 | 105 | 11,956 | 4 | 193 | 4.1 | 399 | 3.3 | Н |
| Star City Colony | Ruben Tschetter | Star City | 279.7 | 269 | 285 | 285 | 170 | 11,644 | R 4 | 155 | 3.9 | 394 | 3.4 | Н |
| Riverview Colony | _ | Saskatoon | 278.7 | 269 | 285 | 282 | 106 | 12,179 | R 4 | 479 | 3.9 | 406 | 3.3 | Н |
| Broyhill Holsteins | Lindenbach | Balgonie | 274.3 | 271 | 279 | 273 | 127 | 12,305 | R 4 | 169 | 3.8 | 394 | 3.2 | Н |
| Marfay Farms Ltd | Merlis & Mark Wiebe | Osler | 273.7 | 256 | 293 | 272 | 584 | 11,243 | * 4 | 478 | 4.3 | 380 | 3.4 | Н |
| Main Centre Dairy Colony | Andy Hofer | Rush Lake | 273.3 | 257 | 286 | 277 | 189 | 11,369 | 4 | 168 | 4.1 | 389 | 3.4 | Н |
| Ell's Dairy Farm Ltd | Gordie Ell | Kronau | 270.3 | 257 | 285 | 269 | 162 | 11,411 | 4 | 470 | 4.1 | 381 | 3.3 | Н |
| Robella Holsteins | Lindenbach | Balgonie | 269.7 | 269 | 272 | 268 | 104 | 11,760 | R 4 | 143 | 3.8 | 374 | 3.2 | H,J |
| Hyljon Holsteins | John & Susan Hylkema | Hague | 268.7 | 257 | 287 | 262 | 561 | 11,109 | * 4 | 463 | 4.2 | 363 | 3.3 | Н |
| Balgonie Holsteins | Mike & Alfred Stiefel | Balgonie | 265.7 | 260 | 267 | 270 | 157 | 11,456 | 4 | 135 | 3.8 | 379 | 3.3 | Н |
| Dalvoorde Dairies Ltd | Jason Wildeboer | Warman | 264.7 | 256 | 278 | 260 | 184 | 11,572 | * 4 | 467 | 4.0 | 373 | 3.2 | Н |
| Ruben Dyck | _ | Hague | 264.0 | 250 | 283 | 259 | 113 | 10,353 | 4 | 457 | 4.4 | 352 | 3.4 | H,J |

*3× Milking Per Day or Greater • R: Robotic

| MANITOBA PUBLISHABLE HERD LISTINGS | | | | | | | | | | | | | |
|------------------------------------|---------------------------|--------------|-------|-----|-----|-----|---------|----------|--------|-----|-----|------|-------|
| _ | _ | | | BCA | L . | | rds | | F | at | Pro | tein | |
| Farm | Owner | City | Avg | М | F | Р | Records | 305 M | kg | % | kg | % | Breed |
| Grateful Dairy | Inge & Tim Meinen | Landmark | 345.7 | 338 | 354 | 345 | 47 | 14,911 * | 578 | 3.9 | 485 | 3.3 | н |
| Hueging Dairies | Hermann & Curtis Hueging | Woodlands | 322.3 | 317 | 339 | 311 | 105 | 14,322 * | 566 | 4.0 | 445 | 3.1 | Н |
| Tri Lea Farm | Richard Boonstoppel | Grunthal | 318.7 | 311 | 328 | 317 | 88 | 13,430 F | \$ 532 | 4.0 | 437 | 3.3 | H,J |
| Current Holsteins | Hueging & Pylypjuk | Woodlands | 313.7 | 298 | 338 | 305 | 81 | 13,613 | 569 | 4.2 | 441 | 3.2 | Н |
| Holmestead Dairy | Russ & Crystal Holme | Anola | 313.3 | 311 | 318 | 311 | 112 | 13,821 F | 8 524 | 3.8 | 440 | 3.2 | Н |
| Sturgeon Creek Colony | Frederick Waldner | Headingley | 313.3 | 312 | 334 | 294 | 61 | 14,039 | 558 | 4.0 | 421 | 3.0 | Н |
| Plemark Holsteins | Matt & Tanya Plett | Blumenort | 308.7 | 303 | 333 | 290 | 72 | 13,456 * | 553 | 4.1 | 413 | 3.1 | H,J |
| Isaac Dairy Ltd | Brent & Victoria Isaac | Kleefeld | 307.3 | 298 | 336 | 288 | 91 | 13,131 * | 546 | 4.2 | 403 | 3.1 | Н |
| Mason Farms Ltd | Darcy & Lanna Mason | Oak Point | 302.3 | 296 | 306 | 305 | 58 | 13,317 F | 8 510 | 3.8 | 436 | 3.3 | Н |
| U of MB, Glenlea Research | Jay Bourcier | Winnipeg | 301.0 | 295 | 301 | 307 | 45 | 12,458 F | 473 | 3.8 | 413 | 3.3 | Н |
| Fehr Farm | Jakob, Ana & Andreas Fehr | La Broquerie | 296.7 | 281 | 314 | 295 | 258 | 12,569 F | 3 521 | 4.1 | 420 | 3.3 | Н |
| Readore Farms | Rheal Simon | Notre Dame | 296.0 | 286 | 313 | 289 | 103 | 12,474 | 506 | 4.1 | 401 | 3.2 | Н |
| Lifewind Holsteins | Christophe Roulin | Stonewall | 290.3 | 299 | 268 | 304 | 139 | 13,434 F | 448 | 3.3 | 434 | 3.2 | Н |
| Dueck Holsteins | Jeremy Dueck | St Anne | 288.3 | 283 | 297 | 285 | 49 | 12,179 F | 474 | 3.9 | 391 | 3.2 | Н |
| Reutter Dairy | Thomas & Saskia Reutter | Grunthal | 288.0 | 289 | 280 | 295 | 334 | 12,571 F | 453 | 3.6 | 410 | 3.3 | Н |
| Mageo Pouteau Farms Ltd | Chris & Carla Pouteau | Mariapolis | 288.0 | 279 | 299 | 286 | 65 | 12,644 | 500 | 4.0 | 411 | 3.3 | Н |
| Friecrest Holsteins | Ed & Kathy Friesen | Kleefeld | 287.3 | 273 | 309 | 280 | 83 | 12,030 * | 505 | 4.2 | 392 | 3.3 | Н |
| Muller Farms | Richard & Paul Muller | Notre Dame | 285.3 | 291 | 282 | 283 | 115 | 12,941 F | 466 | 3.6 | 401 | 3.1 | Н |
| Fijala Dairy | Owen Fijala | Manitou | 285.0 | 279 | 298 | 278 | 42 | 12,501 F | 495 | 4.0 | 396 | 3.2 | Н |
| Columbine Holsteins | Jacob & Annita Benthem | Elm Creek | 284.0 | 265 | 311 | 276 | 111 | 12,004 F | 3 524 | 4.4 | 398 | 3.3 | Н |

2021-2022: LACTANET AT A GLANCE INVESTING IN DAIRY, INVESTING IN YOU



EXPANSION OF SERVICES

UDDER HEALTH REPORT

Selective Dry Cow Therapy (sDCT) is a growing practice with 50% of the herds in Canada being good candidates. The first step for a proactive sustainable approach to dry-off is to identify eligible animals. Using test day SCC results, our Udder Health report provides data to reduce antimicrobial resistance, control mastitis, and support producers and veterinarians in implementing sDCT. The report is available at no charge to Lactanet customers.

ROBOT REPORTS

More than 900 of our customers have robotic systems milking more than 19% of the milk recorded cows in the country. With nearly three barn conversions to robots per week, we offer the Robot Production and Efficiency Report at the herd level. An additional report will be released in the future for individual cows. Both reports measure efficiencies beyond typical robot data and are great for benchmarking to get the most out of your investment.

HERD SUSTAINABILITY REPORT

Imagine having insight where you could make better herd management decisions and reach for greater success and worklife balance. By integrating herd data and benchmark information, our Herd Sustainability report, launched earlier this year*, brings together indicators that help dairy farmers evaluate on-farm practices, animal health and welfare, and ruminomics, to develop meaningful goals that are right for their operation. (*available in select provinces)

ONE-STOP-SHOP

To serve dairy producers better, in June 2021 Lactanet rolled three partner websites into a one-stop-shop.

Enhancements to our popular mobile app are currently in beta testing for additional functionality and a better user experience.

MYSITE & DYNAMIC DASHBOARD

To help your herd reach its full potential, all Lactanet customers now have access to MySite, our secure portal that hosts producer data, internet reports, and a Dynamic Herd Dashboard where you can watch your herd data come alive.

TECHNOLOGY

EDHI

As automated milking systems and the use of integrated sensors and technologies continues to grow, our eDHI service is ideal for farms that do not wish to participate in the collection of milk samples - yet want to enjoy the benefits that milk recording has to offer.

GENETICS

FEED EFFICIENCY EVALUATIONS

Lactanet's new Feed Efficiency (FE) Evaluation speaks to sustainability and was developed to improve profit margins and reduce your carbon footprint. FEs are available for all sires and female animals in herds enrolled on milk recording and can also be purchased by herd owners who do not participate in Lactanet's milk-recording services for Holstein heifers and cows.

ON-LINE LEARNING

From DairyComp software webinars to sustainability workshops, to-date thousands of dairy producers have participated in our on-line learning programs in 2021-22. All you need is an internet connection! Impressive attendance and engagement tells us that the dairy community is hungry for knowledge, connection, solutions, ideas, and strategies to support a high performing herd.

GENOMIC VISUALIZATION TOOL

Genotyping allows us to be more confident with genetic evaluations and breeding decisions. In response to a submitted resolution in spring 2021, a new Genomic Visualization Tool was created to provide a visual representation of how your heifer's genetic evaluation has changed after genotyping to benefit selection.

A2 PROBABILITY REPORT

What is A2? How do I know if my cows have the A2 gene? Testing for the A2 genotype is gaining interest and our new A2 Probability Report is now available. Reports will be hosted on customer MySite accounts for all registered females in the Lactanet herd inventory.

THE SYNERGY OF ALLIANCES

By connecting and integrating data sources, we can alleviate the burden of duplication, mundane data entry, manual reporting, and paperwork within the livestock industry. As a farmer-run organization, Lactanet represents the voice of dairy producers within the International Dairy Data Exchange Network (iDDEN) to transform practices, technical systems and information flow to ensure that herd decision-making tools make sense and shape the future of dairy.

SUPPORT

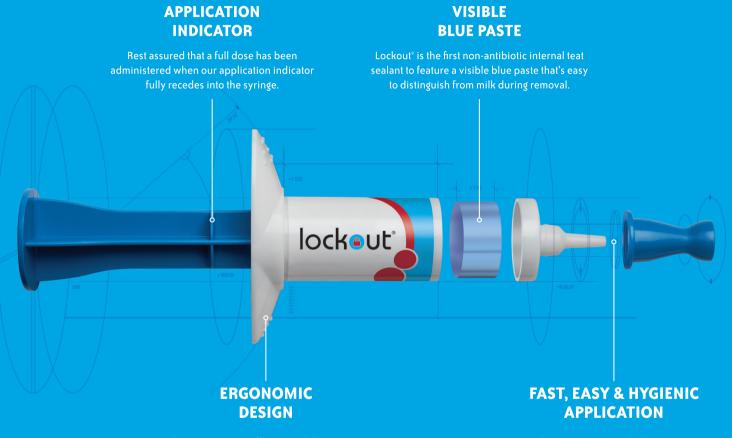
PROACTION® ASSISTANCE

Whether it be on-farm validation or animal traceability, Lactanet works collectively to support the dairy community to protect farmers, dairy herds, consumers, and the Canadian dairy industry at large.

Our knowledgeable staff can help simplify your proAction[®] experience and build prosperity and peace of mind for a better bottom line.



THE BETTER ENGINEERED TEAT SEALANT.



Lockout" maximizes efficiency while minimizing hand discomfort with the syringe's larger thumb pad, widened wings, and compact size. Lockout[®] comes in single-dose syringes with an easy-to-remove cap, and short tip designed for hygienic insertion.

Now you can protect your herd with a better engineered teat sealant. Lockout[®] provides a sterile, antibiotic-free barrier that simulates the keratin plug to prevent pathogens from invading the udder through the teat end. Lockout[®] provides more convenience and comfort, thanks to its compact size, ergonomic design and blue paste you can actually see.

Find out more at www.mastitis.ca/lockout

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CANADIAN NETWORK FOR DAIRY EXCELLENCE