

CAREER OPPORTUNITY



DairyComp Software Sales & Support Alberta or British Columbia

We have exciting and rewarding opportunities available for Software Sales and Support Specialists. These are full-time positions. The candidates will be part of a team responsible for the sales, support, and delivery of DairyComp Herd Management Software services to dairy producers and advisor clients.

We are looking for motivated and enthusiastic individuals, devoted to giving the very best service to our customers, in a team environment and help Lactanet expand its services offering to our Western Canadian client base.

Position Overview

- Provide support and troubleshooting services to DairyComp customers across the country, mostly via phone and remote desktop as well as occasionally on-site with Western Canada based customers.
- Promote sales of DairyComp herd management software with the objective of growing market share and customer loyalty.
- Perform remote and on-site software installation and training.
- Assist customers to understand and effectively utilize software information and features to improve overall herd management and herd profitability.

Qualifications & Experience

- University degree or College Diploma or equivalent experience
- Experience in sales, service, or support role
- Excellent communication and customer service skills
- Methodical problem solver with strong work ethic
- Ability to work in a team-oriented environment as well as independently.
- Solid IT skills and comfort with technology, either through formal education or experience
- Knowledge of dairy farm management practices, and bilingual, will be considered assets.

Working conditions

This is a work at home, remote position based in Alberta or BC. May have on-farm work. The incumbent will report to the Software Sales and Support Manager located in Ontario. Working hours are Monday to Friday, 8:30 a.m. to 4:30 p.m. Pacific time.

How to Apply

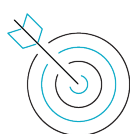
If you meet the qualification for this position, please send us your resume with an email subject line 'DairyComp Software Sales & Support' to careers@lactanet.ca.

Lactanet is the leading dairy herd improvement organization responsible for milk recording, genetic evaluations, knowledge transfer and dairy cattle traceability. We provide products and services to help Canadian farmers manage their dairy operation.

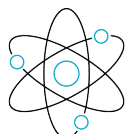
The benefits of working at Lactanet include:

- Group Insurance & Pension Plan
- Free Medical Teleconsultation
- Employee Assistance Program
- Training & Development
- Internet Allowance
- Vacation & Sick Days
- All Equipment Provided

CORE VALUES



Excellence



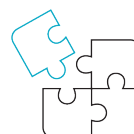
Innovation



Integrity



Diversity



Synergy



Leadership